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Financial Adviser

<Financial adviser company name>
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26 November 2019

Dear <Salutation>

REMOVAL OF THE INVESCO INCOME (UK) AND INVESCO HIGH INCOME (UK) FUNDS FROM THE KUDOS FUND RANGE AND IMPACT ON YOUR RL360 POLICY - KUDOS <POLICY NUMBER>

We have recently reviewed the Invesco Income (UK) and Invesco High Income (UK) funds (collectively “the Funds”) following their recent downgrading by independent global investment research company Morningstar®, the company that powers our interactive fund centres, and have decided to remove the funds from the range with immediate effect. You invest in the Invesco Income (UK) fund, so we wanted to make you aware of the action we have taken and explain your options for switching to a different fund if you prefer.

Background to our decision

We monitor our fund ranges to ensure that the menu of funds continue to provide the best outcomes for investors and will remove funds that we feel no longer have the right qualities for the range.

Both Funds are managed by the same fund manager at Invesco. Morningstar recently raised a number of concerns over both Funds’ including their flagging performance and also their increasing focus on smaller companies, at over 30% of the Funds’ portfolios, which could cause a problem in funding withdrawals from investors. In circumstances where a fund cannot satisfy redemptions, it may suspend trading temporarily or even be forced into liquidation.

Having conducted our own review of the Funds, we believe that due to performance issues and possible problems with liquidity, it is in the best interest of investors to remove the Funds from the Kudos range and transfer holdings out of the Funds with immediate effect into an alternative fund.

With effect 21 November 2019, your holding in the Invesco Income (UK) fund was switched into the Artemis Income R Acc fund (“the receiving fund”). Any future regular premium allocation will also be redirected. The Artemis fund sits in the same UK Equity Income sector as the Invesco fund. A comparison of the Artemis fund and Invesco fund can be found in the table below. Whilst we would normally like to provide you with advance notice of a fund removal from the range, our immediate action has been taken to protect your interests.

Details of the switch is available to view via the transaction screen for your policy on our Online Service Centre. If you are not already registered to manage your policy online, you can sign-up at www.rl360.com. Please note that although the switch value from the liquidating fund to the receiving fund will be the same, you will receive a different number of units in the receiving fund as the unit price is different to the Invesco fund.

Your options

If you are happy to invest in the Artemis Income R Acc fund you don’t need to do anything. However, if you would prefer to switch to a different fund available to your Kudos policy, it’s free of charge and very easy to do. You may want to discuss the options with your financial adviser before deciding.

Switching funds is easy

Visit the fund centre for your product at www.rl360.com/fundcentres to help you decide on a new fund, or funds. After that choose one of the following options:

Switch online	Send us your changes
If you are a registered user of our Online Service Centre and have signed up for online switching, log into your account at www.rl360.com and submit your switch online fast and efficiently.	Download a copy of our Fund Switch Instruction Form , which you will find on the product fund centre page, complete it and fax or post it back to us using the details on the form.

Comparison of the receiving Artemis fund and the removed Invesco fund

	Receiving fund details	Removed fund details
Fund name	Artemis Income R Acc	Invesco Income (UK) Acc
ISIN	GB0032567926	GB0033031260
Domicile	United Kingdom	United Kingdom
Launch date	03/02/2003	06/04/1999
Fund objective and strategy	<p>The objective of the Fund is to achieve a rising income combined with capital growth from a portfolio primarily made up of investments in the United Kingdom.</p> <p>The Manager actively manages the portfolio in order to achieve the objective with exposure to ordinary shares, preference shares, convertibles and fixed interest securities.</p> <p>The fund will primarily invest (a minimum of 70%) in the shares of companies listed, quoted or traded in the UK.</p> <p>The fund has discretion in its choice of investments and is not restricted by the size of company, the industry it trades in, or the geographical spread of the portfolio. The fund may also invest in:</p> <ul style="list-style-type: none"> • Fixed interest securities which are investments (that could be issued by a company, a government or another entity) that pay a fixed level of income or interest. • Preference shares • Convertible bonds 	<p>The Fund invests at least 80% of its assets in shares or other equity related securities of companies incorporated, domiciled or carrying out the main part of their economic activity in the UK.</p> <p>In pursuing the Fund's investment objective, the fund manager may consider it appropriate to also invest in other transferable securities (including private and unlisted equities and non UK companies), money market instruments, collective investment schemes (including funds managed by the Invesco group), deposits and cash.</p> <p>Derivative use: The Fund may use derivatives for efficient portfolio management purposes only, to reduce risk, reduce cost and/or generate additional capital or income.</p>
Morningstar Sector	UK Equity Income	UK Equity Income
Risk and reward rating (1 being low, 7 being high)	5	4
Annual Management Charge	1.50%	1.50%
Ongoing Charge *	1.55%	1.66%
3 Year Annualised Performance	6.35%	-1.73%
3 Year Standard Deviation **	9.33%	9.59%

Notes: Information within this table is sourced from Morningstar® and is correct as at 31 October 2019.

* Ongoing Charge includes the Annual Management Charge plus other operational expenses, so better reflects the total costs applied to the fund.

** 3 Year Standard Deviation – Standard deviation is a statistical measurement which, when applied to a fund, expresses its volatility, or risk. It shows how widely a range of returns varied from the fund's average return over a particular selected period; in this case a 3 year period has been selected. If a fund had an average return of 5%, and its volatility was 15%, this would mean that the range of its returns over the period had swung between +20% and -10%. The 3 Year Standard Deviation figure shows the annualised standard deviation based on the monthly rates of return of the fund over the past 3 years ended 31 October 2019. This risk level is for reference only.

If you have any questions regarding this letter or any general queries, please get in touch. Call our Customer Service Team on +44 (0)1624 681682 or send an email to csc@rl360.com and one of our team will be happy to help.

Kind regards



Chris Corkish
Investment Marketing Manager